

Find it

In Birmingham.com



The *business community* where members *Buy Birmingham First*



Welcome to FinditInBirmingham's breakfast meeting:

Meet the Buyer Housing Special

Thursday 7 September 2017



Introduction by Maureen Griffiths,
Policy Implementation Manager,
Birmingham City Council

Birmingham's Growth Agenda

Transforming the City and Delivering New Homes

Craig Rowbottom

Development Planning Manager for North West Birmingham
Birmingham City Council



Birmingham 2031



Housing

- 156,000 increase in population
- 89,000 new homes, incl 34,000 affordable homes

Transport

- 700,000 additional trips on network
- High Speed Rail network

Economy

- 100,000 new jobs
- 407 ha of employment land required
- Key Growth sectors

Environment

- Quality of Place
- Resilience

Birmingham's approach



Birmingham's Growth Strategy - 2031



BIRMINGHAM DEVELOPMENT PLAN
Pre-submission version

Planning for sustainable growth

September 2013

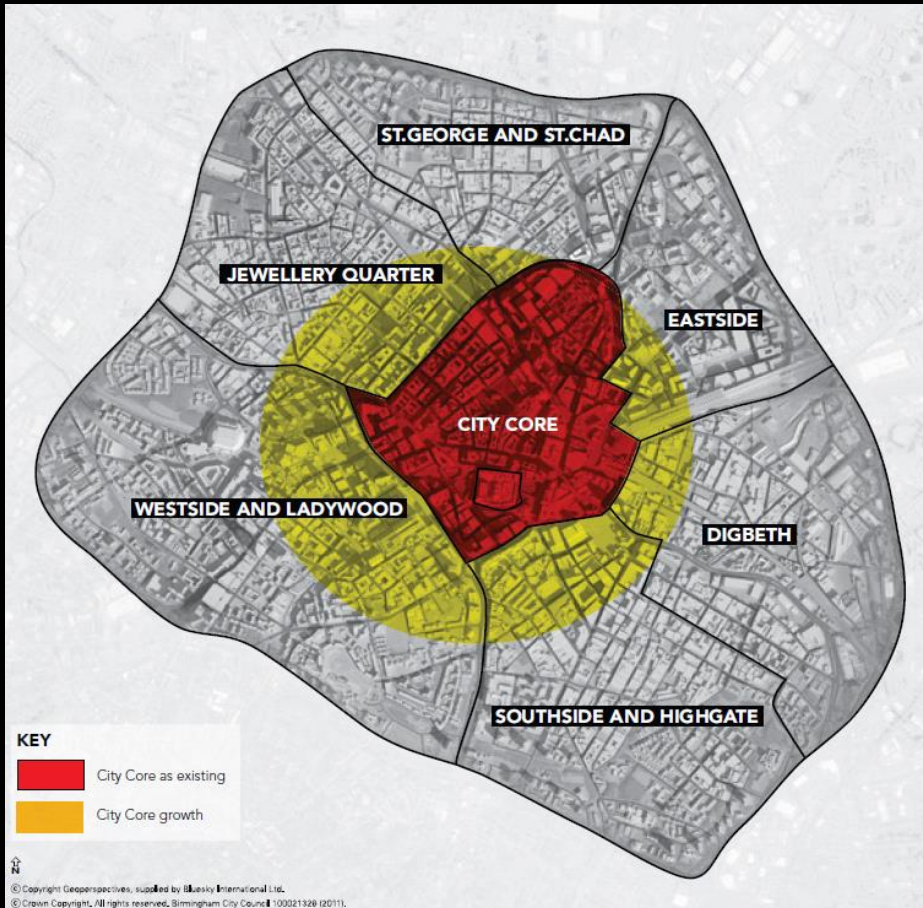
- Planning for growth:
 - 51,100 new homes
 - 350,000 sqm retail
 - 745,000 sqm office
 - Supply of employment land
- £4+ billion investment in public infrastructure
- £8+ billion private sector investment value
- Adopted January 2017

Birmingham's Growth Strategy - 2031



- Growing the City Centre
- Supporting key centres, employment opportunities and regeneration areas – 10 growth areas
- Quality of place and increased density
- Expanding the urban area
- Infrastructure delivery and environmental improvements

Big City Plan - Growing the City Centre



- Planning for:
 - 15,000 new homes.
 - 700,000sq.m. office.
 - 160,000sq.m. retail.
- Strengthen role as visitor and business destination and place to live and learn
- Five areas of transformation

High Speed 2 - Curzon Masterplan



- Phase 1 Birmingham to London – complete 2026
- Terminus station at Curzon, in Birmingham City Centre
- Growth potential:
 - 4,000 new homes
 - 600,000 sqm commercial floorspace
 - Infrastructure Investment Plan

Greater Icknield - Creating Neighbourhoods



- A new family focused sustainable neighbourhood near to the City Centre
- 3,000 new homes on 5 major sites
- New swimming pool and 1,500 place secondary school
- Over £400m investment, including new Midland Metropolitan Hospital

Growing Perry Barr



- A regenerated District Centre, with accompanying housing growth.
- Potential for over 1,000 new homes
- Major development sites, including BCU Campus
- Infrastructure investment, including public transport, highways and environment

Regenerating Longbridge



- Deliver 10,000 jobs, 2,000 homes, local centre, new parks and facilities
- Over 500 homes built or under construction
- £66m Bournville College
- New retail focus in new town centre and 15,000 sqm M&S store

Langley Sustainable Urban Extension



- One of the largest housing development sites in the UK - 6,000 homes / 274 hectares
- Supporting infrastructure and services - including new shops, leisure, schools, roads, etc
- Planning application expected 2018

Delivery

Giving Confidence – Council as Developer



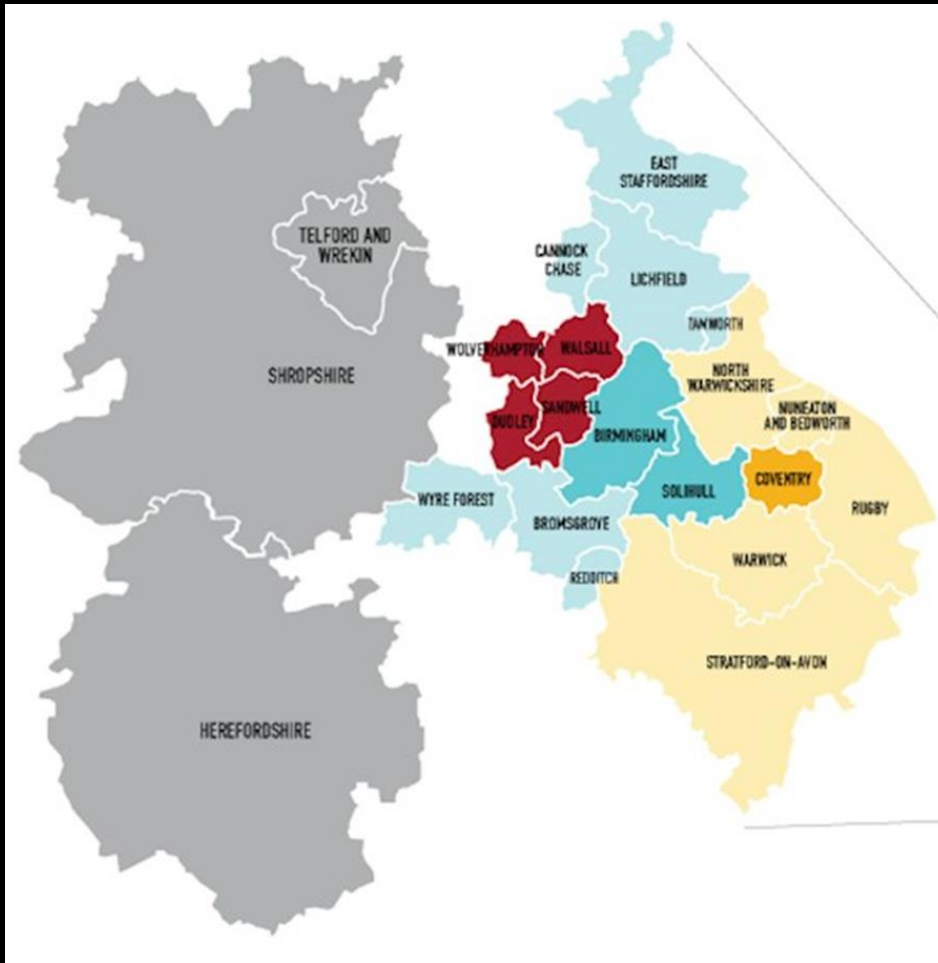
- BMHT – The Council’s new build programme – social / affordable rent and sale
- Over 2,000 new homes completed since 2009
- Development of a further 1,800 homes by 2020
- Council one off the largest housing developers in the City – over 25% of new homes
- Wholly-owned company newly set up to develop purpose built private rented sector accommodation

Working in Partnership



- Politicians, including the West Midlands Mayor
- Communities
- Developers / Landowners
- Public sector
- Education and training providers
- WMCA, GBS LEP

West Midlands Combined Authority



- Mayor commitment to get 25,000 homes built
- Strategic Economic Plan
- Members working together to accelerate housing delivery
- Land Commission established
- Draft Land Delivery Action Plan
- £8bn capital investment programme

Infrastructure Investment - Connectivity is Key



City-Wide Investment and Funding to Support Growth



- HS2 Connectivity Programme, including East Birmingham Metro Extension
- Housing Infrastructure Funding
- Local Growth Fund
- Stalled Housing Sites Funding
- Ongoing City Council investment - transport programme, school provision, etc

4739

**NEW JOBS
FROM FDI
MORE THAN ANY
OTHER REGION**

JOBS


**BIRMINGHAM
IS RANKED**

**TOP UK
REGIONAL CITY
FOR QUALITY OF
LIFE**

**MORE FOREIGN
DIRECT INVESTMENT PROJECTS
THAN ANY OTHER
ENGLISH REGION**



**500
BUSINESSES
SUPPORTED**



**THE UK'S MOST
ENTREPRENEURIAL
REGIONAL CITY**

(START-UP BRITAIN)



32%

**GROWTH
IN
INTERNATIONAL
VISITORS
COMPARED TO
2012**

**GREATER
BIRMINGHAM'S
KEY ACHIEVEMENTS**

**HIGHEST % OF PUPILS
ACHIEVING 5
GCSE GRADES A*-C INCL
ENGLISH & MATHS
OF ALL CORE CITIES
IN 2014**



**BIRMINGHAM
THE LOCATION FOR
HS2
CONSTRUCTION
HQ & COLLEGE**

**30,000
BED
SPACES**



**WEST
MIDLANDS
ACCOUNTS FOR
80% OF
AUTO EXPORTS
TO CHINA**

**TOP THREE
MOST VISITED
PLACES TO SHOP**



**34 MILLION
VISITORS**



**6%
SINCE
2007**





Birmingham's **Growth Agenda**

**FINDITINBIRMINGHAM:
HOUSING EVENT**

**DAVID WARBURTON
HEAD OF PUBLIC LAND**

7TH SEPTEMBER 2017

New Government Commitments

- **Manifesto:**

- 1m homes by 2020: ½ m more by end 2022
- Implement White Paper reforms
- Helping ambitious councils to build
- CPO reform and land value capture
- Rent certainty and greater flex to RPs
- Tackling homelessness
- Improving quality



- **Ministers**

- Sajid Javid – Communities Secretary and Midlands Engine Champion
- Alok Sharma – Housing and Planning Minister



- **Recent announcements:**

- Housing Infrastructure Fund (£2.3bn grant for local authorities)
- Local ‘Housing Deals’ for high demand areas

Shared Ownership and Affordable Housing Programme

- £6.1bn to 2021 to support 176,500 new affordable homes.
- Flexibility to adjust existing programme to include affordable rent as well as shared ownership.
- New entrants are encouraged.



Other HCA priorities

- Nationally and locally
 - Freeing up more **land**
 - Building homes faster through advanced **infrastructure** funding and de-risking
 - Diversifying the market, support for **smaller builders**
- HCA to 'Homes England'



Land Supply and Accelerated Construction



- HCA land de-risked and released to the market to deliver 4,000 homes in the Midlands.
- Additional Government sites for early release by HCA.
- Speed up development on public sector land through partnerships with private sector developers.
- HCA Land Development and Disposals Plan.

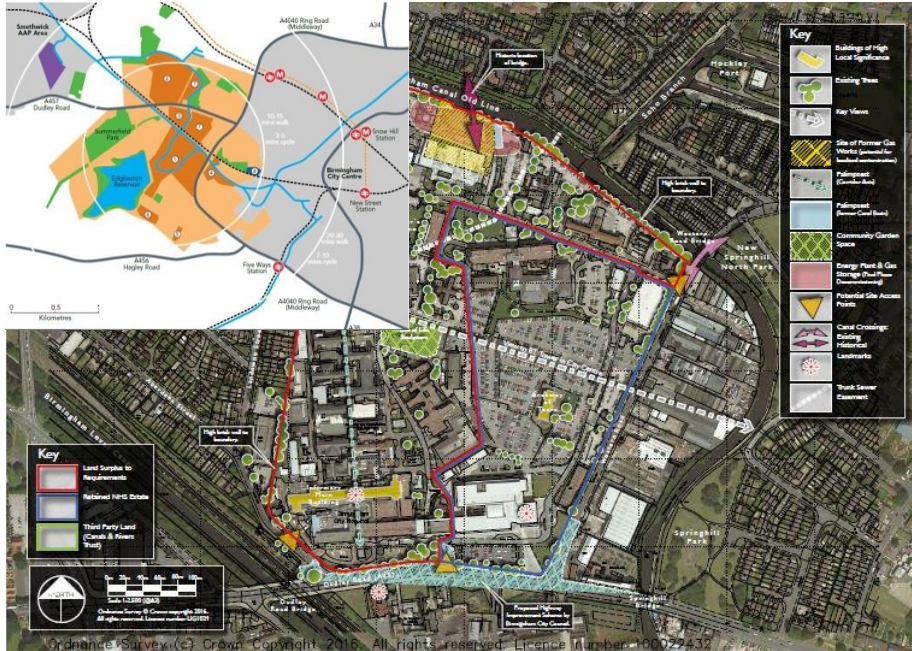
Opportunities in Birmingham #1



- **City Centre and City Centre South**
 - Curzon Street (HS2)
 - Bristol Street
 - Edgbaston
 - Hall Green Sites



Opportunities in Birmingham #2



- **Wider Birmingham**
- City Hospital
- Perry Barr BCU Campus
- East Birmingham

Birmingham City Council/HCA Public Asset Accelerator



Housing Infrastructure Fund

- £2.3 billion infrastructure fund focused on unlocking housing to deliver up to 100,000 new homes.
- Fund to be targeted at areas of high housing demand where local authorities are ambitious to deliver at scale and pace.



Assistance for Small Builders

Smaller builders face 3 key blockers:

- Availability of sites
- Planning Process
- Availability of development finance

Home Building Fund: £3bn

- Diversifies the supplier base in housing
- Provides development finance to build more homes
- Provides infrastructure finance to unlock land for house building
- Supports diversity and innovation to scale up delivery using modern methods of construction, including off-site manufacture



Supporting New Home Delivery 'Every Step of the Way'

- Planning advice
- Disposal of HCA land and OGD sites
- Supporting new Garden Settlements
- Public land 'onboarding' & new site acquisitions



Land & Planning

- £28bn investment for new multi-tenure homes to 2021
- Attracting international investment
- Viability advice



Finance

- Accelerating delivery by de-risking land
- OJEU compliant panels
- Industry contacts



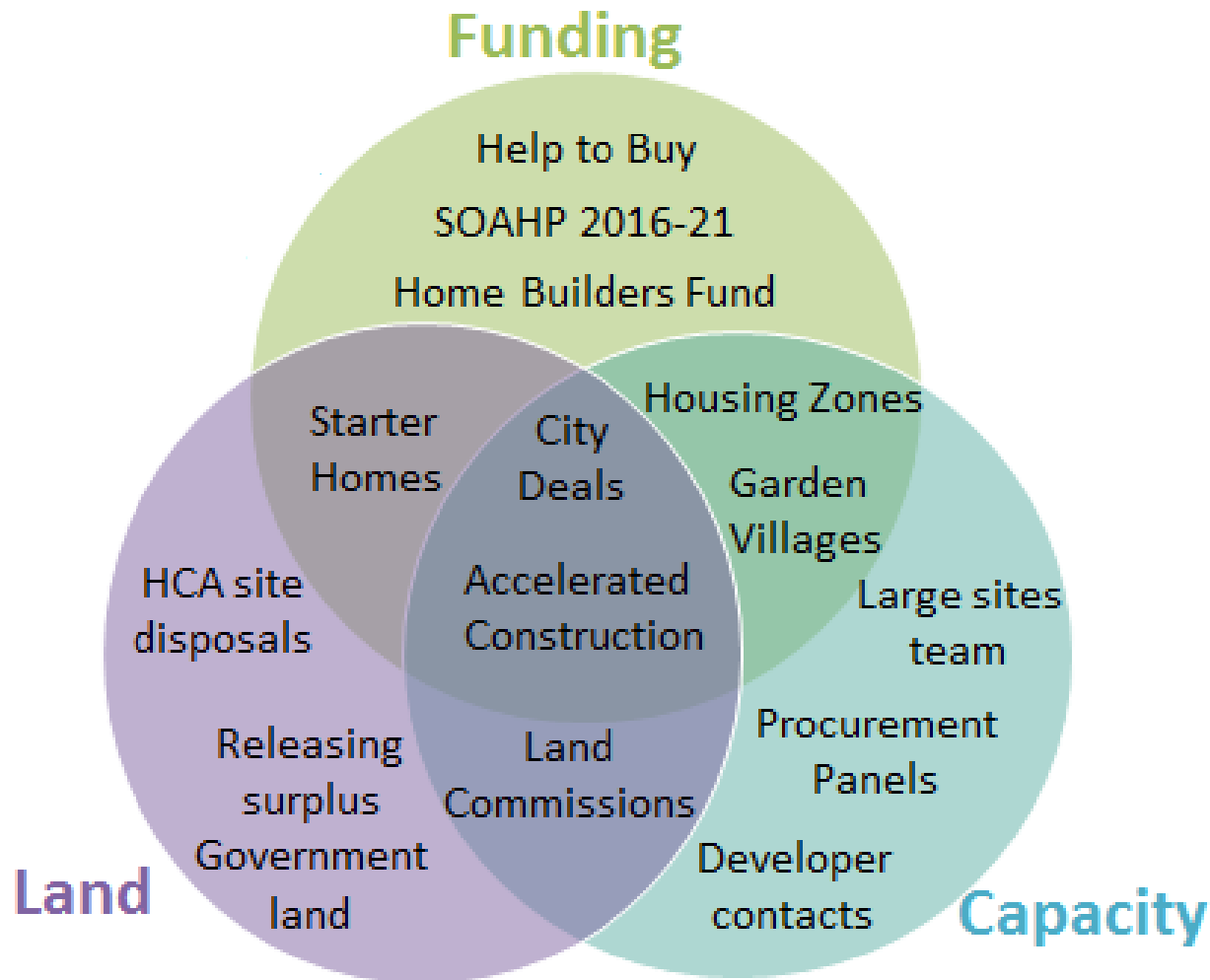
Construction

- Help-to-Buy
- Affordable rent and shared ownership
- PRS – market scaling

Front Door



Our offer is in excess of £28bn



Keep talking to us about how we can work together to increase the scale and pace of house building.

Land Programme

steve.holland@hca.gsi.gov.uk or stuart.buckley@hca.gsi.gov.uk

Shared Ownership and Affordable Housing Programme:

caroline.cormack@hca.gsi.gov.uk

Housing Infrastructure Fund (HIF):

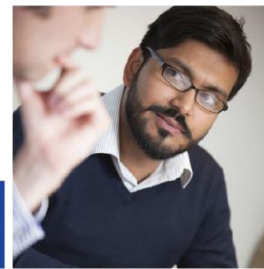
paul.gascoine@hca.gsi.gov.uk

Home Builders Fund:

ian.martin@hca.gsi.gov.uk



Alun Watts
Head of Business Development
Kier Living Central
Thursday 7th September 2017





Introduction

- **Kier Group**
- **Kier Living**
 - Who we are
 - Geographical coverage
 - Where our work/opportunities come from
- **Current/Forthcoming Sites**
- **Growth Aspirations**
- **How you can engage**



Kier Group



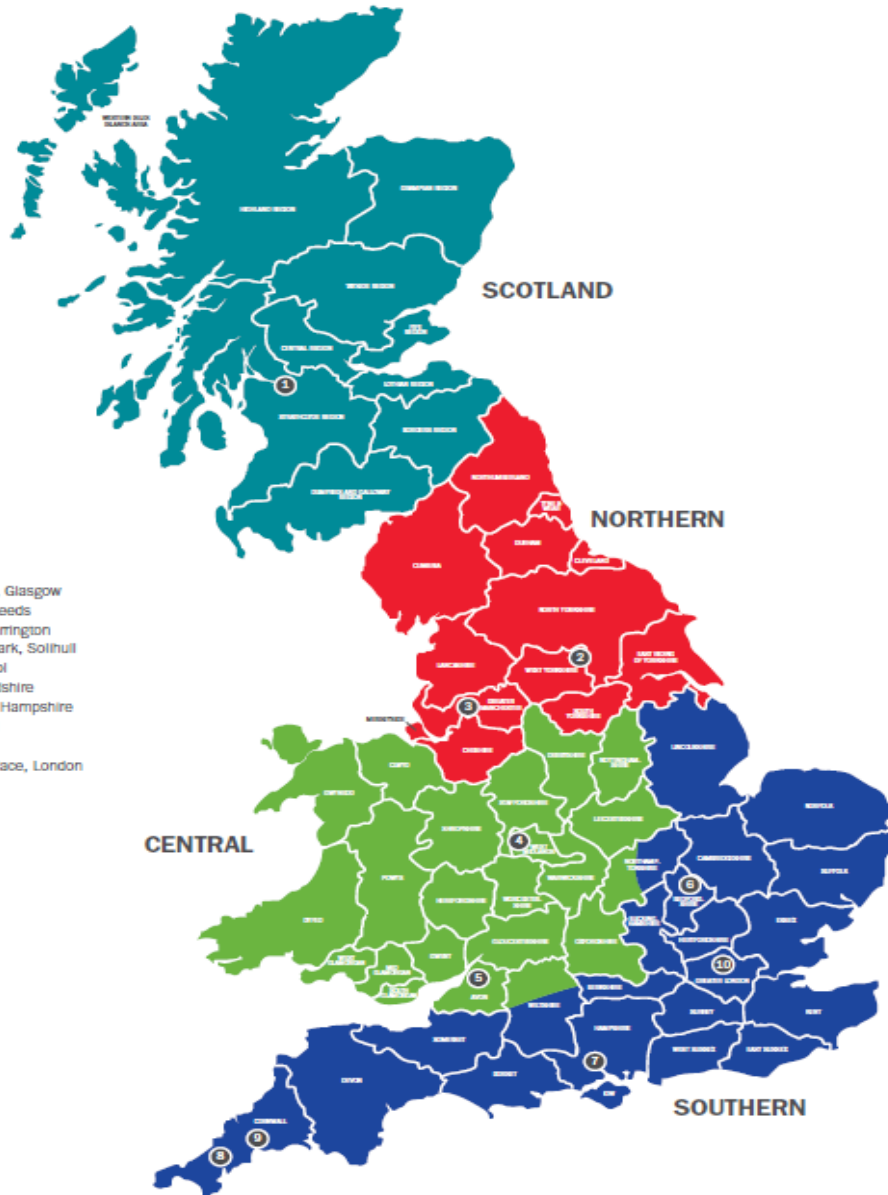
- **Last years group results – increase in revenue by 26% to £4.2bn (from £3.4bn)**
- **Construction**
Building/Civil Engineering/M&E/Rail etc. £2.02bn
- **Services**
Highways/Utilities/Maintenance/Environmental Services etc. £1.66bn
- **Property**
Joint Ventures/Partnerships/Mixed Use Developments etc. £0.17bn
- **Residential (Kier Living)**
Private Resi./Affordable/Regeneration Housing etc. £0.35bn

Kier Living



- Formerly Kier Partnership Homes, covering Midlands
- Whole residential business come together as one nationally, now known as Kier Living
- Purely deliver residential housing, mostly mixed tenure in conjunction with an RP
- Year end 2014 delivered 495 dwellings, revenue £71m
- Year end 2017 delivered 752 dwellings, revenue £118m – 66% increase
- Of 752 dwellings 431 were OMS, 321 affordable, roughly 60:40 split
- Ambition to deliver over 1,200 dwellings by 2020 from Central, 3,600 nationally

Kier Living



Kier Living



Where do our opportunities come from?

- HCA Developer Partner Panel - DPP3 2017 - 2021
- Land Leads - Agents/Landowners etc.
- HCA Funding streams - SOAHP
- Contracting Opportunities
- PENDA Partnership
- New Communities Partnership



Kier Living



Funding Opportunities

- **NCP - A £1 billion partnership to facilitate the development of around 10,000 new homes in the UK**
- **Kier Living secured £41.9 million to deliver over 1,700 homes through the HCA Shared Ownership Affordable Housing Programme**



THE NEW COMMUNITIES
PARTNERSHIP



Kier Living – Projects Started/Starting

Primrose Estate – Birmingham - 296 New Homes



Kier Living – Projects Started/Starting



Lyndhurst – Birmingham - 110 New Homes



Kier Living – Projects Started/Starting

Meadway – Birmingham - 138 New Homes





Kier Living – Projects Started/Starting

Chelmsley Lane – Marston Green - 67 New Homes





Kier Living – Projects Started/Starting

Baldwin's Gate – Newcastle-under-Lyme - 113 New Homes



Kier Living – Projects Started/Starting



Bilston Urban Village – Wolverhampton - 78 New Homes



Kier Living – Projects Started/Starting



Wilmott Drive – Newcastle-under-Lyme - 275 New Homes



Contractors are not to scale dimensions from this drawing

- ⊙ Waste Pond
- ⊙ SUDS System / Swale
- ⊙ Wildlife Green with Loop
- ⊙ Gateway Entrance
- ⊙ Landscaped Courtyard
- ⊙ Links to Open Space and Pedestrian / Cycle Route
- ⊙ Pedestrian / Cycle Links to Bus Stop and Local Shops
- ⊙ Primary Access Road
- ⊙ Main Street
- ⊙ Existing Pedestrian / Cycle Route

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Project: Wilmott Drive | Newcastle

BroadwayMalyan™
Architecture Urbanism Design
3 Broadway Business Park
Birmingham B37 7YU
Tel: +44 (0)121 696 2000
www.broadwaymalyan.com

Client: Kier Living Limited
Project: Wilmott Drive
Newcastle-under-Lyme
Description: Site Layout

Scale: For Information
Date: AUG 15
Job Number: 31337
Drawing Number: (02) 001



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Kier Living – Projects Started/Starting

Apley – Telford - 100 New Homes



Kier Living – Projects Started/Starting



Bransford Road, Rushwick – Worcester – 55 new homes





Kier Living – Projects Started/Starting

Station Road, Ibstock, Leicester - 139 New Homes



Kier Living – Projects Started/Starting

Wingerworth, Chesterfield - 261 New Homes



Kier Living – Projects Started/Starting

Hengrove – Bristol - 259 New Homes





Kier Living – Projects Started/Starting

Caerleon Road, Dinas Powys - 70 New Homes





**AROUND 2,000 NEW HOMES JUST
STARTING OR ABOUT TO START - AND
THERE'S OTHERS COMING!!**

SO.....

**LOOKING FORWARD TO 2018/19 &
BEYOND**

Kier Living Central



	2015/16	2016/17	2017/18	2018/19	2019/20
Turnover	£107.22m	£116.0m	£130.8m	£150.1m	£180m
Private Sales Completions	462	431	642	700	675
Affordable Completions	223	321	241	350	450
Total Units	685	752	883	1050	1200



Kier Living



How can my business engage with Kier?

If you believe that your business can add value to our projects, and you are interested in working with Kier, please contact us as follows:

Material Suppliers

Please contact:

Wayne Joesbury (Chief Buyer)

Wayne.joesbury@kier.co.uk

Trade Subcontractors

Please contact:

Richard Davies (Managing Surveyor)

Richard.Davies2@kier.co.uk





Thank you



Additional session today

- Due to the importance of Social Value in public procurement, we are running an additional presentation this morning.
- The presentation will cover the latest developments in Social Value including the Combined Authority Social Value Taskforce, annual conference, Social Value Plus and matching projects.
- **First come first serve basis - Ground floor, Room 1 between 09:30 and 10:15.**

Next breakfast meeting

- No event in October
- Watch out for the update on the next breakfast meeting via our website and Business Bulletin



Event Feedback

1. Survey now online
2. Expect an email
3. Click on the link to take part

Your answers will help to shape future meetings and events.

Make FinditinBirmingham work for you!

A screenshot of a web-based survey form titled "Find it In Birmingham Event Feedback Survey". The form is titled "1. Your details" and includes a thank you message: "Thank you for attending FinditinBirmingham's breakfast and networking meeting. We hope you found it good for your business. Please take a moment to give us your feedback about this event, which we'll use to make continual improvements." The form contains several input fields: "1. Your name:", "2. Email address:", "3. Organisation:", "4. Telephone number:", "5. Number of employees (approx.):", and "6. Main business activity:". Below these fields is a question "7. What type of FinditinBirmingham membership do you have?" with four radio button options: "Corporate Membership", "Premium Membership", "Registered User", and "Not registered".



Thank you for attending today

Please stay for networking and exhibition

One to one appointments